



Thermal Imaging Cameras Supply For Selandia Tankers Fleet

CLIENT Selandia Ship Management
VESSEL Tankers
DATE September 2015
LOCATION N/A



Overview

CTS Offshore and Marine Limited received an enquiry from Selandia Ship Management, one of the leading ship managers in the world, to attend to their need for new equipment.

Selandia Ship Management was looking for a specific equipment to prepare weekly reports on board of their tanker fleet and was not sure about which equipment to use due to limited budget.

CTS Offshore and Marine Limited recommended a special equipment of Thermal Imaging Cameras which can help vessels evaluate & understand heat points/areas, avoid any potential mishaps and maintain the ship in a good state.

Scope

- Assessment and supply of Thermal Imaging Cameras

Result

In consultation with our customer, we used our global network of distributors and partners to provide the best equipment possible with the latest specifications available on the market.

We provided our client with a special discounted price, which allowed them to save thousands of pounds while supplying one of the best equipment that uses the latest technologies.

This project was completed to the complete satisfaction of the client since we not only met our customer expectations but exceeded it, whether it was for the reduced price or the equipment quality. Besides, the project was delivered with ZERO incidents and within time.

Client Feedback

“CTS offered us a good discounted price, which was even better than the manufacturer ones.”